

MEMBERSHIP MATTERS



**ONLY USE
THE BEST**

**Make Sure Your Pest Professional
is a KPCA Member**



kansaspest.com

The Kansas Pest Control Association benefits all pest management professionals.

KPCA educates consumers on the importance of hiring companies who are KPCA Members.

Members are committed to advancing the industry, excel professionally and provide top service to Kansans.

MEMBER BENEFITS

We Protect Your Business so You can Focus on Serving Customers

You're busy running day-to-day operations. We serve as an extension of your business. With KPCA you stay informed and can offer customers better service.

BENEFITS:

OPENS doors

BUILDS relationships

EMPOWERS companies

PROMOTES best practices

EDUCATES employees

ADVOCATES for member's interests

RAISES THE BAR for the entire industry

- ◆ **Top-level education & certification** programs to create a well-trained workforce
- ◆ Develop **best practices** and offer timely, informative technical resources
- ◆ A **unified voice** for the industry to promote a positive regulatory climate.
- ◆ Connect members to **networking opportunities** via conferences, meetings and other forums.
- ◆ Promote a **positive public image** and build awareness of the value of the pest management industry to customers.
- ◆ KPCA **protects your business** from unfair legislation and regulation



With Your Joint NPMA Membership you also receive:

- Private Health Insurance Exchange
- Gasoline Discounts
- UPS Freight Shipping Discounts
- Human Resources Consulting Services
- Background Screening Services
- Fleet Management Discounts
- Discounted Small Package Shipping
- Insurance Solutions
- Collections Services
- National Fit Testing Service
- Pre-paid Legal Services
- Online forms
- Information Central Hotline
- Prescription Drug Discount Card

PUTTING YOU FIRST

KPCA promotes the important role of pest management services to quality of life. We spend time explaining to customers why they need to trust our industry over do-it-yourself remedies.

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MEMBERSHIP BENEFITS

www.kansaspest.com

ADVOCACY

KPCA has fought on your behalf:

- Stopping license fee increases
- Navigating Covid
- Working toward less regulation
- Worked with agencies to repeal bad policies
- Helped companies appeal citations
- Worked to clarify laws with regulatory agencies
- Advocated to Congressional representative hold off proposed rules and regulations damaging to industry and businesses

... and much more!

- Joint Conference with Missouri
- Free Technician Training Materials
- Business Management Sessions

Members enjoy access to the latest knowledge, taught by experts in the industry – all for reduced rates. Whether you prefer to absorb materials through conferences and meetings, by reading and research or training forums, we address topics of necessity for owners, managers and technicians.

EXPERT ADVICE

If ongoing education doesn't answer a question, members can seek counsel from our staff or Board who offer decades' worth of technical, legislative, and business management knowledge at no charge.

THIS WORK CAN ONLY BE DONE WITH YOUR SUPPORT & MEMBERSHIP



The collective influence of members lends clout to advocacy, ensuring a positive environment to grow your business. Through lobbying and grassroots advocacy, we help

members engage in process at all levels of government to protect your business.

GOOD PUBLIC RELATIONS

KPCA members display our logos on business cards, corporate letterhead, vehicles, and advertisements, which reinforce the company's professional image to customers and prospective clients.

MEMBER RESOURCES

Why do companies turn to KPCA as a partner?

Easy. We make a difference. We provide essential tools to train your team, grow your business, and save you money. After 70 years of helping professionals across Kansas and the region, we know what members need and how to help.



EDUCATION & DEVELOPMENT

KPCA members receive discounts to all programs:

- Kansas City & Wichita Conferences/Exhibitions
- Regional Training (Topeka, Pittsburg, Salina, Dodge City)
- Master Tech Program at Kansas State

COMMUNICATIONS

Free Print and Electronic communications keep you informed of what's going on in the industry. We also provide resources you can give to customers and clients.



\$10,000 ACCIDENT POLICY

Members can sign up for our exclusive accidental death and dismemberment insurance. Each member or company gets one free individual added to the policy and additional individuals are just \$15 per person. This can apply to employees, associates or family members, and provides \$10,000 of coverage.

SCHOLARSHIPS

Members, employees and family are eligible for our scholarship program, which awards higher education and tech school scholarships to students.



INDUSTRY RECOGNITION

KPCA recognizes industry professionals, including Technicians and Businesses. KPCA is also home to a Hall of Fame, which will see several new inductees in the coming year.